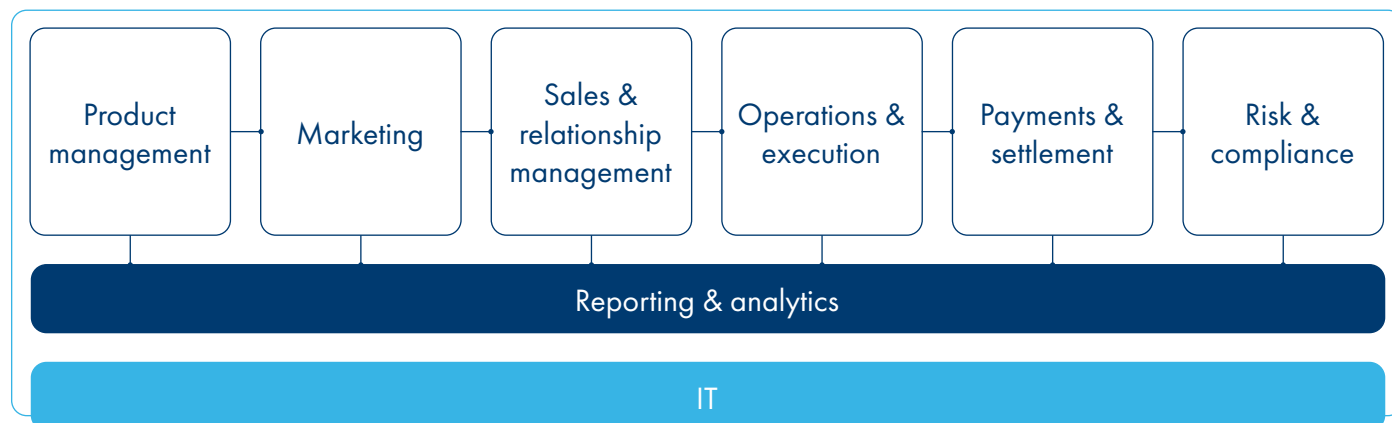


Temenos Value Benchmark

# UNLOCKING BUSINESS VALUE FROM IT INVESTMENT

## The banking value chain



Accelerating value creation by measuring and comparing a bank’s business performance with banking peers.

The Temenos Value Benchmark is a strategic advisory program offered to our clients and prospects to help them understand, accelerate and optimize the tangible business value created by their investment in IT. By leveraging our 25 years of banking domain experience and 3,000 banking clients across 150 countries, we are able to provide our clients data-driven insights into business value creation using a proven value-based methodology.

The objective is to measure and compare a bank’s business performance with other Temenos clients, around specific business and IT metrics and best practices along the banking value chain. Participants in the program receive a customized confidential report comparing their business performance with anonymized peer group data from other Temenos clients including executive-level findings with business and IT insights structured along the banking value chain.

The exercise is conducted by Temenos strategy consulting professionals deployed on site to collect and validate the bank’s data. Over 200 quantitative metrics as well as qualitative best practices are collected from each client to enable us to provide correlations and insights to explain banking performance. The benchmark provides a view on high-performing banks and their adoption of best practices, aligning these with Temenos’ leading digital banking solutions, and providing state-of-the-art recommendations throughout the entire banking value chain. It gives banks the opportunity to identify opportunities for operational improvements in their business in order to derive even more value from their IT investment, by further leveraging Temenos as not just a software provider but as a trusted partner, committed to our clients’ success.

*“A great example of the value I got from the Temenos Value Benchmark and why I would encourage my banking counterparts to participate in this program, is the metric I received on Page 1 of the report: IT cost as a % revenue. This benchmark metric paid off immediately as it revealed to me the true cost of my IT and how I must continue to optimize and automate as I grow my customer base as Canada’s first digital challenger.”*

**Dan Dickinson,**  
CIO, Equitable (EQ) Bank Canada

*“This is a unique program compared to the other surveys I have been involved in – it brings in a business flavor to show management the value of IT investments. The benchmark gives me the right indicators and KPIs to justify my IT spend to the board so we can invest in new technologies.”*

**Khurram Qadir,**  
CIO, CIB Egypt

### Sample Temenos Value Benchmark report output (illustrative)

